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TWO MAJOR CONTRACTS SIGNED WITH CMA-CGM,

BIO-UV Group a specialist in ultraviolet water treatment systems, has signed two major contracts with CMA-CGM, the world's third largest container shipping company, for the installation of its BIO-SEA ballast water system to 17 vessels.

Listed on the Euronext Growth market since 10 July, BIO-UV Group announced at the time of its IPO that it aims to achieve turnover of €40m - or four times its 2017 turnover - by 2022. In addition to the momentum of its historical markets, the ballast water treatment market, which is set to see major growth, is an important component in reaching this goal.

valued at more than €5 million, with BIO-SEA systems scheduled for delivery able and in 2018 and 2019, the contract confirms the Group's solid position in the ballast water treatment segment.

- The first order involves equipping 9 new giant LNG-propelled container ships of 22,000 TEUs (20-feet equivalent units), manufactured in China, with the BIO-SEA system;
- The second involves equipping the first series of existing ships, or 8 container ships in the "Opera" series.

A strict regulation was adopted internationally (IMO and USCG¹) in 2017, which since September has required all new ships to have a treatment system for their ballast water. It will apply from September 2019 to all existing ships (approximately 50,000 vessels based on the Company's estimation).

Positioned very early on this high-potential market, BIO-UV Group achieved certification from the International Maritime Organisation (IMO) in 2013 and from the United States Coast-Guard ("USCG") in 2018.

This dual certification allows the BIO-UV Group to ensure global ship owners that their vessels will be able to navigate everywhere in the world, including the United States. BIO-UV Group is now one of the very few UV-based systems manufacturers that have obtained the dual certification, which represents a major barrier to entry. In fact, only 2 other companies in the world currently have this dual certification for UV systems.

After the execution of these two orders, which were already integrated into the order book communicated at the time of the IPO, but the details of which were to be announced subject to the client's agreement, BIO-UV Group maintains significant potential for additional contracts with CMA-CGM.

¹ IMO: International Maritime Organisation – USCG: United States Coast Guard



About BIO-UV GROUP

Created in 2000, BIO-UV Group designs, manufactures and markets innovative ultraviolet water treatment systems. The range of equipment developed by the Group is aimed at several markets:

- The recreation market, on which BIO-UV Group is no. 1 in France and in Europe for UV water treatment in residential swimming pools, and for the public and semi-public community pool de-chlorination market:
- The municipal and industrial markets, on which specific ranges have been developed for applications such as: purification, effluent treatment, wastewater reuse, process waters, aquaculture, etc.;
- The ballast water treatment market, which has benefited since 2017 from a new international regulation requiring all ships to have equipment to treat their ballast water.

In 2017, BIO-UV Group generated revenue of €10.2 million and EBITDA of €1.1 million, representing an EBITDA margin of 11.1%. As of 31 March 2018, the Group had 61 employees.

BIO-UV Group has been granted the "Entreprise Innovante" label by Bpifrance and is eligible for the French "PEA-PME" investment scheme.

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